

**Shell Nigeria Exploration and Production Company Limited (SNEPCo)
Tender Opportunity: Provision of Well Intervention Service for SNEPCO
NipeX Number 0900185**

Tender Ref: NG02003164)

Introduction

Shell Nigeria Exploration and Production Company Limited (SNEPCO) in its role as operator of the NNPC/SHELL/TEPN/AGIP Joint Venture, in its capacity as Operator of Oil Mining Lease 118 (OML118) on behalf of itself and other Co-Ventures consisting of Nigerian Agip Oil Company Limited, Total E&P Nigeria and Esso Exploration and Production Nigeria (Deepwater) Limited under a Production Sharing Contract (PSC) with Nigerian National Petroleum Corporation (NNPC) hereby invites reputable and competent registered Nigerian companies (DPR registered and licensed) with proven experience in the provision of the Well intervention Services listed in the scope of work below to apply for inclusion into the bid list of the tender.

Scope of Work/Service Requirements

The work scope shall include the following:

Filtration Services

- Coordination of all filtration operations at the rig site and liaising with operators drilling team.
- Monitoring performance, report, and maintain fluid parameters and inventory of products.
- Implementation of HSE plan for fluids at well site.
- Provision of completion/work-over brine filtration services on the rig site.
- Provision of filtration units capable of processing brines at sustained rate through diatomaceous earth (DE) filter presses in series with 2 micron (beta =2000) dual cartridge filter pods to <20 NTU using turbidity meter,
- Provision of all ancillary equipment such as Centrifugal Pumps, Turbidometer, Slurry Mix tanks with associated discharge and suction hoses.

- Supply of adequate consumables (Filtration Cartridges, Diatomaceous Earth (DE), etc) required for filtration operations.
- Provision of workshop/warehouse for servicing/repairing of Filtration Equipment and storage of adequate consumables for fixation services;
- Provision of adequate personnel with adequate experience/capacity to operate Filtration Equipment and services and with capacity to fix minor problems of equipment at all times.

Other Services:

Provision of automated tank cleaning equipment, required consumables and competent personnel to dean tanks at rig site

Provision of Wellbore clean-out services, equipment and personnel.

3.0 Mandatory Requirements

To be eligible for this tender exercise, interested contractors are required to be pre-qualified in any of the following NJQS

Service categories in the NipeX Joint Qualification System (NJQS) database:

(i) 30415: Drilling Fluids/Mud (ii) 30436: Well Wash Services

All successfully pre-qualified suppliers to this category will receive a Technical Invitation to Tender (TITT).

- To determine if you are pre-qualified and to view the product/service category you are listed for, log on to nipexng.com and access the NJQS with your log to details, dick on “Continue to Joint Qualification Scheme tool”, click on “check my supplier status” and then click “Supplier product group”.
- If you are not listed to a product/service category but are registered with the Department of Petroleum Resources (DPR) to do business, **contact the NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos** with your DPR certificate as evidence for verification and necessary update.
- To initiate the NJQS prequalification process, access nipexng.com to download the application form, make necessary payments and contact the NipeX office for further action.

- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

(4.0) Nigerian Content Requirements

Tenderers are to note that they will be requested during the technical tender to give full details of their relevant strategy to ensure that they fully comply with the Nigerian Oil & Gas Industry Content Development (NOGICD) Act, 2010 as non-compliance will constitute a FATAL FLAW to all tender evaluations. In line with the above, Tenderers will be required to ensure that information on the following, among others, is included to their technical submission:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work.
- Such compares must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up to Nigeria
- International or Multinational companies working through a Nigerian subsidiary must demonstrate that a minimum 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary
- Furnish details of company ownership and shareholding structure. Also submit clear photocopies of your CAC Forms C02 and C07
- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager

- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.
- Specific to this project, provide detailed plan for human capacity building of the National skill pool on the project-specific courses as stated in the ITT (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) Including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Provide the Nigerian Content Equipment Certificate (NCEC) for equipment.
- Demonstrate plan that the company has legal, insurance and banking operations with Nigerian firms.
- Human Capital Development: Tenderers plan and strategy for Human capacity development training on this tender shall comply with 10% of project hours as HCD training hours or 3% of total contract cost whichever is greater. The number of trainees shall be determined in accordance with NCDMB HCD training guidelines and the service of OG TAN registration and the training modules.

(5.0) Closing Date:

Only tenderers who are registered in the NJQS Service categories as listed in Section 3.0 above (Cat A-D) as at **27th March, 2015 being the advert closing date shall be invited to submit Technical Bids.**

(6.0) Additional Information:

- Expected contract award date: Q1 2016
- Contract duration: 2years +1 year extension option
- All cost incurred in registering and prequalifying for this and other product/service categories shall be borne solely by suppliers.
- Suppliers that are prequalified for this product/service category in NJQS must ensure that the name and contact details (physical address, email address and telephone

number) of their company and authorized/responsible personnel is up-to- date in their company profile in the NJQS database.

- SNEPCO shall communicate only with authorized/responsible personnel of prequalified companies and not through unauthorized individuals or agents.
- All respondents to SNEPCO must ensure full compliance with the Nigerian Oil and Gas Industry Content Development Act, 2010 (NOGICD) All respondents should educate themselves on the requirements of the NOGICD and ensure full compliance. Non Compliance is a FATAL FLAW.
- Technical details and specification of the rigs required will be issued to prequalified vendors in the relevant categories via the Technical ITT.
- This advertisement shall not be construed to be a commitment on the part of NNPC/SNEPCO to award any form of contract to any company and/or associated companies, sub-contractors or agents; nor shall it entitle any company submitting documents to claim any indemnity from NNPC/SNEPCO and/or any of its partners. NNPC/SNEPCO reserves the right to take final decision on any of the documents received in the pre-qualification/ Technical package.

Visit us on: <http://www.shellnigeria.com>

Please visit NipeX portal at www.nipexng.com for this advert and other information.

Also note that this contract will be progressed through NipeX system.